

28th Annual Kentlands/Lakelands 5K Run/Walk and Kids Fun Runs

September 3, 2022

Sponsor Registration Packet





The Race

For 27 years, the Kentlands Community Foundation has hosted the Kentlands/Lakelands 5K Run, Walk and Kids Fun Runs, an event that has grown to be **the largest 5K event in Montgomery County**. A Labor Day Weekend community tradition, this year's race will be held on Saturday September 3, 2022.

The event has grown consistently over the years with the support of the City of Gaithersburg, local businesses and hundreds of volunteers. Over 1200 registered runners and more than 4000 participants, friends and family members will be in the Kentlands Market Square Plaza area during the event. Last year, due to the pandemic and area closures, the race went virtual. More than 200 runners socially distanced and ran a 5K where they found themselves—at home, in the Kentlands and Lakelands, or across the country. Such an outpouring of support in such uncertain times proves the race has become a mainstay in the community.

The *Merchant's Expo* is a popular with sponsors and participants and includes the awards ceremony (monetary awards to the top finishers), team awards, and many raffle items donated by local merchants. The Race Committee places Race sponsors in key Expo locations to maximize their exposure to the many families joining the family friendly festivities.

What really makes the Kentlands/Lakelands 5K unique and so beloved is the community spirit and involvement that bring together resident volunteers and local businesses to make the race a success.

The Beneficiaries

As a non-profit Maryland Corporation with 501(c)(3) status, the Kentlands Community Foundation hosts the race not only to raise funds to sustain its programming, but to share a substantial amount of the proceeds with local charities. These donations make a big impact on the lives of area families in need.

Last year during the pandemic, the Foundation was able to keep its promises to the beneficiary organizations and **donated a total of \$16,000**. With a smaller race, the Foundation *donated \$9,500* to the City of Gaithersburg's *Dolores C. Swoyer* Camp Scholarship Fund, which provides registration fees for underprivileged youth to attend summer camp. An additional, **\$500** was donated to the City's non-profit organization, G-PARC, for scholarships to City art camps.

The second beneficiary of the race was *The Dwelling Place, Inc.*, a non-profit based in Gaithersburg, which supports homeless families in Montgomery County, MD, in their pursuit of self-sufficiency by providing housing, education, financial and life skills, and career enhancement. The Foundation *donated \$3,000* to The Dwelling Place last year.

Mercy Health Clinic, a free clinic serving the uninsured and under insured in Montgomery County, received a \$2,000 donation.

Lastly, the Foundation *donated \$1,000* to the *Maryland Senior Olympics*, a non-profit that helps support the health of Maryland seniors.

Sponsorship Opportunities:

From recognition in our print and electronic marketing materials and on the Foundation race website; to the opportunity to help "stuff' the runners' swag bags with your promotional items, our sponsors get exposure in the months and weeks leading up to the race.

- In past years approximately 88% of our participants registered online and picked up their race bags in the days before the race. Last year 100% of our participants registered online.
- Over 50 percent of participants are from the greater Gaithersburg area and more than 90 percent reside in Montgomery County.
- The average age of a runner is 32.
- Male and female participation is about even.

We are providing **a high quality, dri-fit run shirt** sure to be worn after the race and we will continue to offer the kid's t-shirt design contest for the Kids' Fun Run t-shirts.

You will have the opportunity to greet thousands of potential clients face-to-face on race day as part of our Race Day Expo. In addition, you will be recognized in the race 'Thank You' ad in the *Kentlands Town Crier* and *Lakelands Leader* newspapers.

There are several sponsorship levels from which to choose to fit any marketing objective and budget. The information provided below shows the cost for each sponsorship level and the types of offerings for each level. Please also note that sponsorship levels can be attained by combining cash and in-kind contributions.

This year, the Sponsorship Committee is anticipating up to 1,000 race bags for the race packet goody bags, and a similar number of race shirts.

The completed sponsorship form and sponsorship payment must be received by <u>July 15, 2022</u>, for inclusion on the race shirts and pre-race promotions. We will accept sponsorship applications and Expo table requests up to August 12, 2022.

Presenting Event Sponsor Cost: \$10,000

All Platinum Sponsor benefits plus:

All promotion material and signage will lead with "Presented By: Your Name Here."

Your **Individual Banners** (provided by you) will be hung on the Expo Stage.

Your **name and logo** will be featured **prominently on the back** of the run shirts.

Special Thanks before the race and during the Expo award ceremony

Special recognition on Foundation website

Must be committed and paid by June 30, 2022, for inclusion in all marketing promotions to begin in July.

Platinum Sponsor Cost: \$5000

Signage: Large logo on t-shirt as well as logos on the registration banners.

Communications: Logo to be included in blast emails, in a "Thank You" ad run in the local papers, and on the Sponsor page on the Foundation website. The sponsor can also provide one or two (one or 2) items for race bags, and only one (1) flyer.

Merchant Expo: Premium location provided in the Merchant Expo for the post-race event with two (2) tables.

Invitation to Post-Race Volunteer Dinner

Customized Benefit: to include limited opportunity as available such as packet pickup, race bibs, lead car, labeled water bottles, fruit table, and water stops.

Gold Sponsor Cost: \$2500

Signage: Medium logo on t-shirt as well as logos on the registration banners.

Communications: Logo to be included in blast emails, in a "Thank You" ad run in the local papers, and on the Sponsor page on the Foundation website. The sponsor can also provide one or two (1 or 2) items for race bags, only one (1) flyer.

Merchant Expo: Premium location provided in the Merchant Expo for the post-race event with two tables.

Invitation to Post-Race Volunteer Dinner

Customized Benefit: to include limited opportunity as available such as packet pickup, race bibs, lead car, labeled water bottles, fruit table, and water stops.

Kids Fun Run Sponsor Cost: \$1500

Signage: Medium logo on t-shirt as well as logos on the registration banners.

Communications: Logo to be included in blast emails, in a "Thank You" ad run in the local papers, and on the Sponsor page on the Foundation website. The sponsor can also provide one or two (1 or 2) items for race bags, only one (1) flyer.

Your **Individual Banners** (provided by you) will be hung at the start line of the Kids Fun Run.

Merchant Expo: Premium location provided in the Merchant Expo for the post-race event with two tables.

Invitation to Post-Race Volunteer Dinner

Silver Sponsor Cost: \$1000

Signage: Small logo on t-shirt as well as logos on the registration banners.

Communications: Logo to be included in a "Thank You" ad run in the local papers and on the Sponsor page on the Foundation website. The sponsor can also provide one (1) item for race bags.

Merchant Expo: Premium location provided in the Merchant Expo for the post-race event with one

(1) table

Invitation to Post-Race Volunteer Dinner

Customized Benefit: to include limited opportunity as available such as labeled water bottles, water stops. Platinum & Gold sponsors will have first preference.

Bronze Sponsor Cost: \$500

Communications: Logo to be included in a "Thank You" ad run in the local paper and on the Sponsor page on the Foundation website. The sponsor can also provide one (1) item for race bags.

Merchant Expo: One (1) table provided in the Merchant Expo for the post-race event.

Invitation to Post-Race Volunteer Dinner

Community Sponsor Cost: \$300

Communications: Logo to be included in a "Thank You" ad run in the local paper and on the Sponsor page on the Foundation website.

Merchant Expo: One (1) table provided in the Merchant Expo for the post-race event.

Invitation to Post-Race Volunteer Dinner

Registration Form

Please complete the information below and return with your check for the sponsorship level you desire. Please list the name of your company as you would like it to appear in the promotional materials for the race.

Sponsor Level (Select of	ne)	Presenting Sponsor (\$10,0	000)
Platinum (\$5,000)		Gold (\$2,500)	Silver (\$1,000)
			Community (\$300)
Cash Value	\$		
In-Kind Value*	\$		
Total Value	\$		
Limited Custom (Оррс	ortunity Requested**:	
Company	Name		
Contact Name			
Address			<u> </u>
		Fax	
Email			
*Description of In-Kind	d do	nation (To be approved b	y Race Committee):
** Presenting, Platinui	m, G	old & Silver levels only	
We will provide be stuffed)		_(# of items) for the rac	ce packet goody bags (1,200 bags wil
participate fully in all pron	notio will	nal opportunities described a be made available to the firs h the sponsorship level.	pany logo by <i>July 15, 2022</i> in order to above and that limited customized st sponsor to request and pay the
Signature		Date	e:
Please make checks payable	e to t	he " <i>Kentland Communi</i> t	ty Foundation" and return to:

267 Kentlands Blvd. PMB 200 Gaithersburg, MD 20878

Please contact Elisabeth Monaco at Kentlands@kentlands.org or 301-880-9626 if you have questions. Thank you!

Kentlands Community Foundation 5K